

alifornia surged into 2000. Employment growth accelerated from the end of 1999, and construction activity and home sales remain vigorous.

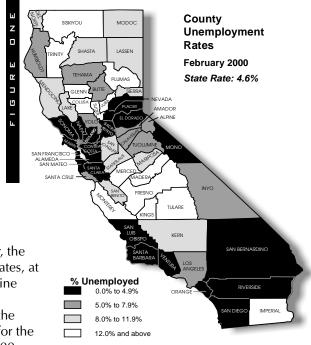
EMPLOYMENT

NONFARM EMPLOYMENT GREW 3% Nonfarm employment exhibited commendable growth during the first three months of 2000—expanding each month by well over 400,000 jobs on a year-over-year basis. Total year-to-year nonfarm employment grew 3.1 percent in both January and February and 3.0 percent in March. The March employment report, however, presents a puzzle discussed below.

Nonfarm employment increased 425,900 in January and 425,100 in February on a year-over-year basis. Construction employment was the growth rate leader in both months—advancing 8 percent

in January and 9 percent in February. The largest job gains were made in services, followed by trade and government employment. Services added 178,500 jobs in February—over half in business services, which includes personnel supply and computer programming services. Engineering and management, health services, and social services also made significant gains.

The state's unemployment rate—estimated from a limited survey of households and subject to considerable monthly variationsdropped two-tenths of a percent in January to 4.8 percent, then fell again in February to 4.6 percent. This is the the lowest rate recorded in the current employment series which dates back to January 1970. Moreover, the gap between the U.S. and California jobless rates, at only 0.5 percent, is the lowest in more than nine years. In February, the number of employed persons—including agricultural workers and the self-employed—crossed the 16 million mark for the first time. The number of unemployed, 778,000, was the lowest since February 1990, when there were nearly 1.6 million fewer Californians in the workforce. The state's unemployment rate was 5.0 percent at the end of 1999 and 5.7 percent at the end of 1998.



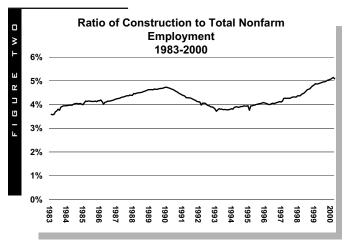
Employment Data Revisions 3
Economic Indicator Tables 5
Economic Indicator Charts 8
Chronology 13

An Unusual Report FOR March

March's employment report should be viewed as an anomaly. It showed less than normal job growth and rising unemployment. The March unemployment rate rose three-tenths of a percent to 4.9 percent. Civilian employment fell in March for the first time since November 1995. One needs to go back to September 1990 to find a larger month-to-month drop.

Seasonally adjusted nonfarm employment rose only 15,600 in March following 40,000-plus gains in December, January, and February. The unadjusted job counts for several sectors—construction most notably—actually grew in March but were turned into losses when seasonally adjusted. Unadjusted employment data shows construction employment growing a modest 4,400 in March*, which became an almost 7,000 job loss when seasonally adjusted.

*It is possible that a shortage of construction workers may have led to the limited growth in March. The proportion of the industrial workforce employed in construction is the highest it has been in decades as indicated in the graph below.



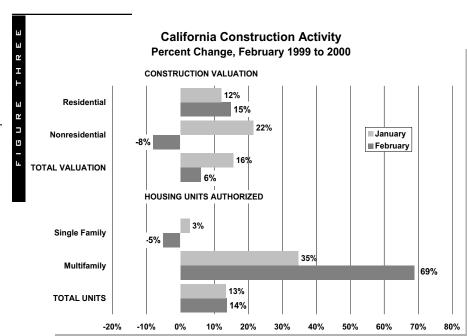
This drop follows average month-to-month gains of 7,300 in January and February. Thus, construction alone explains over 14,000 of March's weakness. Similar, but far less dramatic results appeared in the durable manufacturing, wholesale trade and finance, insurance, and real estate sectors.

Another anomaly is the apparent absence of federal government hiring for the Census. As the Census entered the labor intensive phase, employment expanded by 110,000 in March. Given the state's size relative to the nation, California's share of this growth should have been on the order of 12,000 to 14,000. The March employment report, though, indicated only a 6,500 federal employment increase.

BUILDING ACTIVITY

Overall construction activity experienced healthy growth in both January and February, although the growth pattern differed significantly between the two months.

Total permitted construction value in February was 6 percent greater than a year ago. Residential construction value rose 15 percent over the year. Following three months of outstanding year-over-year growth, nonresidential construction value in February fell 21 percent from January, and was 8 percent below the level reached one year ago.



STRONG MULTI-FAMILY GROWTH While total residential permits rose in February, the results were very mixed. Single-family home building declined 5.1 percent in February from the same time last year. In contrast, multifamily construction grew dramatically, rising 69 percent above the level a year ago. January and February multifamily permitting averaged almost 67,000 units, on a seasonally adjusted annual rate basis, compared to 45,000 units during the same months of 1999. A total of 71,800 units were permitted in January and 61,800 in February.

REAL ESTATE

Despite rising home mortgage interest rates, buoyant consumer confidence is maintaining a healthy real estate market. Existing home sales in February rose to 560,700 units (seasonally adjusted annual rate) in February—almost a 20 percent jump from January and a 7.5 percent increase from February 1999.

A JUMP IN EXISTING HOME SALES

Rising home sales, combined with a tighter supply, accelerated home price growth in February. The median price of a single-family home reached \$231,710 in February, a 17.1 percent increase from a year ago. The inventory of unsold homes declined to a 4.6 months supply, down from 5.2 months in January and 6.9 months in February 1999.

| CHANGE FROM | | | | - | |
|----------------------------|---------|------------|---------|------------|--------|
| Major Metropoli | itan St | | | | |
| SOUTHERN CALIFORNIA | | 199 No. | 98 % | 199 No. | 9 % |
| Los Angeles | | | | (22,112) | |
| Orange County | | 3.963 | 0.3% | ` ' / | 0.6% |
| Riverside-San Bernardino | | 7.043 | 0.8% | ., | 2.3% |
| San Diego | | 5.143 | 0.5% | | 2.5% |
| Ventura | | 1,007 | 0.4% | | 0.8% |
| SAN FRANCISCO BAY AREA | | No. | % | No. | % |
| Oakland | | 678 | 0.1% | 3,355 | 0.3% |
| San Francisco | | (907) | -0.1% | 10,800 | 1.0% |
| San Jose | | (1,057) | -0.1% | 6,487 | 0.7% |
| CENTRAL (SAN JOAQUIN) VALL | .EY | No. | % | No. | % |
| Bakersfield | | 128 | 0.1% | (1,098) | |
| Fresno | | 1,040 | 0.4% | 1,213 | 0.4% |
| Modesto | | (323) | -0.2% | 782 | 0.6% |
| Stockton-Lodi | | (670) | -0.4% | 2,303 | 1.3% |
| SACRAMENTO REGION | | No. | % | No. | % |
| Sacramento | | 3,945 | 0.6% | 17,615 | 2.6% |

REVISED GROWTH RATES Major Metropolitan Statistical Areas

| | Bench | 1998 | Bench ' | 1999 |
|------------------------------|--------|------|---------|------|
| SOUTHERN CALIFORNIA | No. | % | No. | % |
| Los Angeles | 80,767 | 2.0% | 61,790 | 1.6% |
| Orange County | 41,567 | 3.2% | 45,940 | 3.5% |
| Riverside-San Bernardino | 37,233 | 4.3% | 51,350 | 5.8% |
| San Diego | 21,608 | 2.0% | 44,730 | 4.0% |
| Ventura | 9,583 | 3.8% | 10,590 | 4.2% |
| SAN FRANCISCO BAY AREA | No. | % | No. | % |
| Oakland | 31,033 | 3.2% | 33,710 | 3.5% |
| San Francisco | 19,133 | 1.9% | 30,840 | 3.0% |
| San Jose | 4,967 | 0.5% | 12,510 | 1.3% |
| CENTRAL (SAN JOAQUIN) VALLEY | No. | % | No. | % |
| Bakersfield | 5,467 | 3.0% | 4,240 | 2.3% |
| Fresno | 8,867 | 3.2% | 9,040 | 3.2% |
| Modesto | 3,125 | 2.3% | 4,230 | 3.1% |
| Stockton-Lodi | 3,767 | 2.2% | 6,740 | 3.9% |
| SACRAMENTO REGION | No. | % | No. | % |
| Sacramento | 21,100 | 3.3% | 34,770 | 5.3% |

Rising mortgage interest rates and home prices led home affordablity in California to take its largest dip in over a decade in February, according to the California Association of Realtors. The affordability index—the percentage of households that can afford to purchase a median-priced home in California—stands at 32 percent, 11 percentage points below where it stood one year ago. Over the same period, the national rate has fallen only 3 percentage points to 54 percent.

EMPLOYMENT DATA REVISIONS

etailed industry employment data is probably one of the most valuable monthly economic indicators, because it provides insight into industry trends beyond overall employment levels. It is also very credible because it is based on a large-sample business survey that is calibrated with actual payroll tax information. The official nonfarm employment series is derived from a monthly survey of about 36,000 firms that employ about 35 percent of all payroll employees in the state. In March of each year the California Employment Development Department calibrates, or "benchmarks," these estimates to the year's first quarterly tax tabulations from the unemployment insurance program, which covers virtually all private employers in California (the ES-202 report). The first-quarter tax information undergoes a rigorous review and editing process to ensure its accuracy. Thereafter, until a new benchmark is established the following year, monthly employment estimates are calculated based solely on the trends indicated by the establishment survey.

In addition to forming the basis for future monthly estimates, each "benchmark" is also applied to estimates for the prior two years. Thus, in March of each year employment "history" for the previous two years is revised. The employment estimates for 1998 and 1999 were recently revised—or "rebenchmarked."

The statewide nonfarm employment estimates for each year were essentially unchanged. However, several significant changes are evident in the details with some notable revisions in both the geographic and industry breakdowns.

The most dramatic revisions appear in the changes to geographic employment levels. As the state's most populous region, it is not surprising that the largest numerical revisions were made to Southern California employment. The Los Angeles metropolitan statistical area (MSA) received the largest job count reduction for both 1998 and 1999. Riverside-San Bernardino's 1998 employment count increased over 7,000, which gave it the largest numerical and percentage upward revision for that year. San Diego employment gained the most in 1999—adding over 28,000 jobs. On a percentage basis though, Sacramento MSA edged out San Diego, with a 2.6 percent upward revision.

The new 1999 regional employment growth rates are also notable. Most dramatically, San Diego's job gains in 1999 were more than doubled by the revision—rising from 21,600 to over 44,000. Its growth rate also rose from a below-average 2 percent to a well above-average 4 percent. Los Angeles's job growth was slashed by nearly a quarter—reducing job gains by almost 19,000.

Mining, construction, manufacturing, and services received the largest industry revisions. Construction employment received the strongest upward revisions in both 1998 and 1999 in terms of both employment numbers and degree of revision. Construction employment in 1999 was revised up almost 4 percent with the addition of over 23,000 jobs. Manufacturing received the greatest downward revision to its total job count in 1998. Most of it was due to reductions in apparel, instruments, electronic equipment, transportation equipment, and industrial machinery (including computers). Mining employment received the strongest proportional reduction—falling by 1.1 percent. As for downward revisions to 1999, the service sector shows the greatest reduction on a numerical basis. Engineering and Management services were reduced by a considerable 23,000 jobs, or 5.0 percent

Industry growth rates were also significantly affected in some cases. Construction employment growth in both 1998 and 1999 received the greatest upward revision of all industries.

| CHANGE FROM | M 1998 BENC Employmer | |
|-------------------------------------|--------------------------|-------------------|
| ı | 1998 | 1999 |
| TOTAL NONFARM | 12,003 0.09% | (3,053) -0.02% |
| Mining | (292) -1.1% | (70) -0.3% |
| Construction | 9,747 1.6% | 23,462 3.6% |
| Manufacturing | (9,305) -0.5% | (26,812) -1.4% |
| Transportation & Public Utilities | 1,432 0.2% | 3,633 0.5% |
| Trade | 1,663 0.1% | 17,705 0.6% |
| Finance, Insurance & Real Estate | 1,442 0.2% | 9,423 1.2% |
| Services | 4,812 0.1% | (40,153) -0.9% |
| Government | 2,505 0.1% | 9,768 0.4% |

REVISED GROWTH RATES Industry Employment

| Bene | chmark | 1998 | 1999 |
|-------------------------------------|--------|--------|--------------|
| TOTAL NONFARM | 1998 | 3.5% | 2.9% |
| | 1999 | 3.6% | 2.8% |
| | | | |
| Mining | 1998 | -12.3% | -6.6% |
| | 1999 | -13.4% | -5.8% |
| Construction | 1998 | 9.4% | 9.0% |
| | 1999 | 11.1% | 11.1% |
| | | | j |
| Manufacturing | 1998 | 2.4% | -0.5% |
| | 1999 | 1.9% | -1.4% |
| | | | ı |
| Transportation & | 1998 | 4.6% | 3.1% |
| Public Utilities | 1999 | 4.8% | 3.4% |
| | | | |
| Trade | 1998 | 2.4% | 1.7% |
| | 1999 | 2.5% | 2.2% |
| Figure 1 | 1998 | 5.2% | 4.00/ |
| Finance, Insurance & Real Estate | 1998 | 5.2% | 1.8% 2.8% |
| a Real Estate | 1999 | 5.4% | 2.0% |
| Services | 1998 | 4.8% | 4.7% |
| | 1999 | 4.9% | 3.6% |
| | | | i |
| Government | 1998 | 1.1% | 2.8% |
| | 1999 | 1.2% | 3.2% |
| | | • | • |

Finally, some caution is warranted in interpreting these data. The revisions include certain "non-economic" changes that arise when an employer moves from one county to another, or the nature of its predominate activity changes sufficiently to justify a change in industry coding. For example, part of the upward revision to Riverside-San Bernardino reflects movement from Los Angeles County, for which employment data were revised down.

For a more detailed description of the Industry employment series, see the July/August 1999 issue of California Economic Indicators. (http://www.dof.ca.gov/html/fs_data/indicatr/ei_home.htm) or review the California Employment Development Department's Labor Market Information.

(http://www.calmis.cahwnet.gov/htmlfile/subject/indtable.htm

SELECT INDICATORS

| EMPLOYMENT | | | 2000 | | 19 | 99 | Yr-Over-Yr |
|------------------|--|---------------------|---------------------|------------------|------------------|---------------------|-----------------|
| EMI ESTMENT | - | <u>Mar</u> | <u>Feb</u> | <u>Jan</u> | Dec | Mar | % Change |
| ··· | EMPLOYMENT (Seasonally adjusted) | 45.007 | 40.007 | 45.004 | 45.000 | 45.004 | 0.5 |
| | Civilian employment (000) Unemployment (000) | 15,987 822 | 16,027 779 | 15,994 800 | 15,898 828 | 15,601 907 | 2.5 -9.4 |
| | Unemployment rate | 4.9 | 4.6 | 4.8 | 5.0 | 5.5 | -3.4 |
| | Nonagricultural wage and salary employment (00 | | 14,252.5 | | 14,171.3 | | 3.0 |
| | Mining | 23.5 | 23.6 | 23.9 | 23.1 | 24.1 | -2.5 |
| | Construction | 713.2 | 720.1 | 713.3 | 705.5 | 663.1 | 7.6 |
| | Manufacturing | 1,920.8 | 1,921.9 | 1,921.3 | 1,924.6 | 1,923.9 | -0.2 |
| | High technology a/ | 498.6 | 499.3 | 500.5 | 504.6 | 518.6 | -3.9 |
| | Aircraft and parts Missiles and space vehicles | 79.0 21.4 | 79.4 21.6 | 80.2 21.8 | 81.1 22.0 | 85.4 23.1 | -7.5 -7.4 |
| | Search and navigation equipment | 51.2 | 51.4 | 51.2 | 51.6 | 55.5 | -7.4 -7.7 |
| | Computer and office equipment | 92.0 | 92.2 | 92.6 | 94.6 | 98.1 | -6.2 |
| | Communications equipment | 39.1 | 39.2 | 39.2 | 39.4 | 40.8 | -4.2 |
| | Electronic components | 152.2 | 152.1 | 152.4 | 152.8 | 152.9 | -0.5 |
| | Measuring and controlling devices | 63.7 | 63.4 | 63.1 | 63.1 | 62.8 | 1.4 |
| | Transportation and public utilities | 739.0 | 738.3 | 735.5 | 730.4 | 709.7 | 4.1 |
| | Trade Finance, insurance and real estate | 3,246.6 830.3 | 3,246.7 831.1 | 3,228.5 829.1 | 3,235.9 826.5 | 3,170.1 818.3 | 2.4 1.5 |
| | Services | 4,499.4 | 4,490.7 | 4,484.8 | 4,463.0 | 4,323.2 | 4.1 |
| | Government | 2,295.3 | 2,280.1 | 2,275.1 | 2,262.3 | 2,223.1 | 3.2 |
| | | | | | | | |
| Hours & Earnings | HOURS AND EARNINGS IN MANUFACTURING | | | | | | |
| | Average weekly hours | 41.3 | 41.0 | 41.3 | 42.2 | 41.9 | -1.4 |
| | Average weekly earnings | \$581.09 \$14.07 | \$576.05 \$14.05 | \$581.92 | \$594.60 | \$579.90 \$13.84 | 0.2 1.7 |
| | Average hourly earnings | φ14.U <i>1</i> | φ14.05 | \$14.09 | \$14.09 | φ13.0 4 | 1.7 |
| | CONSUMER PRICE INDEX (1982-84=100) (Not | seasonall | v adiusted | 1 | | | |
| CONSUMER PRICES | All Urban Consumers Series | Jougonan | , aajaotoa | , | | | |
| | California Average | n.a. | 171.9 | n.a. | 170.0 | n.a. | |
| | San Francisco CMSA | n.a. | 176.5 | n.a. | 174.5 | n.a. | |
| | Los Angeles CMSA | 170.6 | 169.2 | 167.9 | 167.3 | 165.0 | 3.4 |
| | Urban Wage Earners and Clerical Workers Series | ; | | | | | |
| | California Average | n.a. | 165.3 | n.a. | 163.8 | n.a. | |
| | San Francisco CMSA | n.a. | 172.5 162.4 | n.a. | 170.9 | n.a. | 2 E |
| | Los Angeles CMSA | 163.9 | 102.4 | 161.2 | 160.9 | 158.3 | 3.5 |
| | _ | 20 | | D | 1999 | F-1- | Yr-Over-Yr |
| | | <u>Feb</u> | <u>Jan</u> | <u>Dec</u> | Nov | <u>Feb</u> | <u>% Change</u> |
| | CONSTRUCTION | | | | | | |
| Construction | Private residential housing units authorized (000) | 163.7 | 181.7 | 150.8 | 142.3 | 144.0 | 13.7 |
| | Single units | 102.0 | 109.9 | 112.8 | 92.9 | 107.4 | -5.1 |
| | Multiple units | 61.8 | 71.8 | 38.0 | 49.3 | 36.6 | 68.8 |
| | Residential building authorized valuation (millions) c/ | \$2,474 | \$2,444 | \$2,603 | \$2,111 | \$2,153 | 14.9 |
| | · · · · · | Φ 2,474 | Φ 2,444 | \$2,003 | ΦΖ,ΙΙΙ | φ 2 , 133 | 14.9 |
| | Nonresidential building authorized valuation (millions) c/ | \$1,254 | \$1,595 | \$1,667 | \$1,729 | \$1,363 | -8.0 |
| | Nonresidential building | | | | | | |
| | authorized valuation (millions) d/ | \$1,038 | \$1,305 | \$1,364 | \$1,463 | \$1,131 | -8.2 |
| | Commercial | 316 | 532 | 597 | 580 | 361 | -12.4 |
| | Industrial | 109 | 149 | 130 | 185 | | -29.1 |
| | Other | 130 | 143 | 164 | 150 | | -22.8 |
| | Alterations and additions | 482 | 481 | 473 | 547 | 447 | 7.8 |
| | AUTO SALES (Seasonally adjusted) | | | | | | |
| AUTO SALES | New auto registrations (number) | 149,794 | 153,096 | 153,364 | 142,936 | 128,279 | 16.8 |
| | a/ Based on the 1987 SIC codes. These values ar | e not seas | sonally adju | ısted. | | | |

b/ Seasonally adjusted at annual rate c/ Seasonally adjusted d/ Not seasonally adjusted n.a. Not available

SELECT INDICATORS (CONTINUED)

VACANCY RATES

Vacancy Rates for Third Quarter 1999 (Percent)

| | | Office | | Industrial |
|----------------------------------|--------------|-----------------|----------|------------|
| _ | <u>Total</u> | <u>Downtown</u> | Suburban | |
| Northern and Central California: | | | | |
| Fresno | 14.0 | 31.2 | 10.9 | 9.5 |
| Oakland-East Bay | 7.7 | 10.6 | 7.0 | |
| Sacramento | 8.4 | 6.5 | 9.0 | 9.0 |
| San Francisco | 3.6 | 3.4 | 3.9 | 7.2 |
| San Jose | 4.1 | 4.9 | 3.8 | |
| Southern California: | | | | |
| Bakersfield | 17.9 | 12.3 | 20.9 | |
| Los Angeles | 13.3 | 18.1 | 12.2 | 7.3 |
| Orange County | 11.8 | | 11.8 | |
| San Diego | 7.8 | 10.5 | 7.1 | 7.5 |
| Ventura County | 12.3 | | 12.3 | |
| National Average | 9.6 | 9.0 | 10.1 | 8.1 |

Median Price of Existing Single-family Homes

| | | ,, | | | 2000 |
|-----|-----------|-----|---------|-----|-----------|
| Jan | \$202,201 | Jul | 221,370 | Jan | \$233,947 |
| Feb | 197,870 | Aug | 222,950 | Feb | 231,706 |
| Mar | 212,330 | Sep | 220,330 | | |
| Apr | 217,090 | Oct | 219,140 | | |
| May | 225,280 | Nov | 221,890 | | |
| Jun | 226,140 | Dec | 221,500 | | |
| | | | | | |

HOME PRICES

LEADING INDICATORS/

| | | Manı Overtime <u>Hours</u> | ufacturing Average <u>Weekly Hours</u> | Unemployment Insurance Initial Claims | New Business Incorporations | Housing Unit Authorizations (Thousands) |
|------|------------|----------------------------------|--|---|-----------------------------------|---|
| 1997 | Jan Feb | 4.8 4.8 | 41.6 41.8 | 66,092 56,785 | 4,679 4,347 | 92.9 124.2 |
| | Mar | 5.1 | 42.1 | 59,609 | 3,578 | 94.5 |
| | Apr | 5.0 | 41.9 | 59,107 | 4,061 | 103.3 |
| | May | 5.0 | 41.9 | 60,324 | 4,456 | 108.8 |
| | Jun | 5.0 | 41.9 | 63,124 | 4,405 | 108.7 |
| | Jul | 4.9 5.0 | 41.9 42.0 | 62,356 | 4,740 | 114.1 114.0 |
| | Aug Sep | 5.0 4.9 | 42.0 41.8 | 62,326 62,989 | 4,213 4,751 | 118.2 |
| | Oct | 4.9 4.9 | 42.0 | 61,242 | 4,751 | 131.4 |
| | Nov | 5.0 | 42.2 | 59,120 | 4,386 | 115.4 |
| | Dec | 5.2 | 42.1 | 58,601 | 4,815 | 109.3 |
| 1998 | Jan | 5.2 | 42.2 | 57,572 | 4,676 | 113.1 |
| | Feb | 5.0 | 41.9 | 60,703 | 4,543 | 116.2 |
| | Mar | 4.9 | 41.9 | 57,883 | 4,621 | 119.1 |
| | Apr | 4.5 | 41.1 | 58,845 | 5,275 | 116.1 |
| | May | 4.8 | 41.9 | 57,980 | 4,454 | 119.5 |
| | Jun | 4.9 | 41.9 | 54,154 | 4,777 | 148.3 |
| | Jul | 4.7 | 42.1 | 54,407 | 4,844 | 120.1 |
| | Aug | 4.6 | 41.7 | 53,096 | 4,357 | 135.8 |
| | Sep Oct | 4.4 4.7 | 41.3 41.8 | 49,321 53,693 | 3,732 4,617 | 121.9 132.8 |
| | Nov | 4.7 | 41.7 | 54,886 | 4,682 | 136.9 |
| | Dec | 4.6 | 41.8 | 54,275 | 4,602 | 129.5 |
| 1999 | Jan | 4.7 | 42.2 | 51,629 | 4,899 | 160.1 |
| | Feb | 4.7 | 41.9 | 53,117 | 5,023 | 144.0 |
| | Mar | 4.6 | 41.9 | 53,132 | 6,068 | 128.1 |
| | Apr | 4.7 | 41.9 | 53,377 | 5,371 | 137.3 |
| | May | 4.9 | 42.1 | 50,748 | 5,189 | 135.7 |
| | Jun | 4.8 | 41.9 | 51,006 | 5,621 | 156.3 |
| | Jul | 4.5 | 41.9 | 52,447 | 5,321 | 146.4 |
| | Aug | 4.5 | 41.5 | 49,824 | 5,783 | 137.2 |
| | Sep | 4.5 4.8 | 41.2 41.6 | 49,920 48,707 | 5,816 5,524 | 126.0 127.3 |
| | Oct Nov | 4.8 4.8 | 41.6 41.5 | 48,707 52,157 | 5,534 5,960 | 142.3 |
| | Dec | 4.6 | 41.5 | 45,043 | 6,471 | 150.8 |
| 2000 | Jan | 5.0 | 41.6 | 51,360 | 6,475 | 181.7 |
| | Feb | 4.9 | 41.3 | 47,231 | 6,715 | 163.7 |
| | Mar | 4.9 | 41.3 e California Depa | 47,618 | n.a. | n.a. |

n.a. Not available

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COINCIDENT INDICATORS/^

EMPLOYMENT, UNEMPLOYMENT

INCOME, WAGES, TAXABLE SALES

| | | Nonagricultural Employment (Thousands) | Manufacturing Employment (Thousands) | Unemployment Rate (Percent) | Unemployment Avg. Weeks Claimed (Thousands) |
|------|--|--|--|--|--|
| 1997 | Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec | 12,903 12,968 13,017 13,080 13,096 13,129 13,158 13,176 13,220 13,253 13,263 13,332 | 1,878 1,887 1,895 1,899 1,905 1,913 1,920 1,923 1,927 1,933 1,942 1,952 | 6.7 6.5 6.4 6.4 6.3 6.3 6.2 6.2 6.2 6.2 6.1 6.1 | 449 410 378 399 371 384 396 375 385 383 372 381 |
| 1998 | Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec | 13,405 13,428 13,454 13,495 13,537 13,578 13,604 13,649 13,705 13,728 13,768 13,801 | 1,954 1,957 1,960 1,965 1,965 1,962 1,946 1,945 1,953 1,944 1,937 | 6.0 6.1 6.0 6.0 5.9 5.9 5.9 5.9 5.8 5.8 | 342 362 369 369 360 359 349 358 358 329 351 |
| 1999 | Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec | 13,786 13,827 13,856 13,900 13,925 13,948 14,002 14,033 14,064 14,084 14,121 14,171 | 1,925 1,923 1,924 1,925 1,924 1,923 1,922 1,923 1,927 1,924 1,923 1,925 | 5.6 5.5 5.4 5.3 5.2 5.1 5.0 5.0 4.9 5.0 4.8 | 362 367 377 365 381 384 348 358 369 339 343 323 |
| | Feb Mar | 14,253 14,268 | 1,922 1,921 | 4.6 4.9 | 346 353 |

| | | Personal Income (\$ millions) | Wages & Salaries from Mining, Construction and Manufacturing (\$ millions) | Taxable Sales (\$ millions) |
|------|---------|-------------------------------------|---|--------------------------------|
| 1995 | Qtr I | 737,678 | 85,168 | 72,857 |
| | Qtr II | 752,820 | 86,492 | 74,983 |
| | Qtr III | 760,687 | 87,799 | 75,964 |
| | Qtr IV | 765,892 | 88,762 | 76,901 |
| 1996 | Qtr I | 786,401 | 93,690 | 79,237 |
| | Qtr II | 791,576 | 90,948 | 80,184 |
| | Qtr III | 795,922 | 90,009 | 80,345 |
| | Qtr IV | 818,180 | 95,666 | 81,202 |
| 1997 | Qtr I | 826,792 | 99,871 | 83,079 |
| | Qtr II | 836,688 | 101,755 | 84,942 |
| | Qtr III | 849,492 | 103,650 | 85,985 |
| | Qtr IV | 871,098 | 106,328 | 87,745 |
| 1998 | Qtr I | 881,347 | 108,143 | 87,561 |
| | Qtr II | 892,438 | 110,432 | 89,118 |
| | Qtr III | 903,909 | 111,517 | 90,731 |
| | Qtr IV | 939,716 | 118,130 | 91,222 |
| 1999 | Qtr I | 929,874 | 115,903 | 94,066 |
| | Qtr II | 953,614 | 119,434 | 97,118 |
| | Qtr III | 978,424 | 125,988 | 99,687 |
| | Qtr IV | 1,023,675 | 129,261 | 100,952 |

a/ Seasonally adjusted by the California Department of Finance with the exception of the nonagricultural and manufacturing employment and the unemployment rate which are seasonally adjusted by the California Employment Development Department.

OTHER INDICATORS

| | DOD Prime Contracts a/ | | | | | Fore | ign Trade thro | ough Calif | fornia Ports |
|---------|------------------------|-----------|---------|-------------|-----------|--------------|----------------|------------|--------------|
| | \$ millions | % of U.S. | | \$ millions | % of U.S. | | \$ millions | | \$ millions |
| 1981-82 | 22,685 | 21.8 | 1990-91 | 24,265 | 19.5 | <u> 1999</u> | | 2000 | |
| 1982-83 | 26,387 | 22.2 | 1991-92 | 23,843 | 21.2 | Jan | 23,484 | Jan | 27,067 |
| 1983-84 | 28,520 | 23.0 | 1992-93 | 22,952 | 20.1 | Feb | 23,751 | Feb | 27,883 |
| 1984-85 | 29,115 | 20.8 | 1993-94 | 22,573 | 20.5 | Mar | 26,988 | | |
| 1985-86 | 27,738 | 20.4 | 1994-95 | 18,277 | 16.8 | Apr | 25,670 | | |
| 1986-87 | 24,515 | 18.4 | 1995-96 | 18,230 | 16.7 | May | 25,717 | | |
| 1987-88 | 23,458 | 18.7 | 1996-97 | 18,477 | 17.3 | Jun | 27,897 | | |
| 1988-89 | 23,125 | 19.3 | 1997-98 | 17,401 | 15.9 | Jul | 27,901 | | |
| 1989-90 | 22,312 | 18.4 | 1998-99 | 17,372 | 15.1 | Aug | 28,956 | | |
| | | | | | | Sep | 29,764 | | |
| | | | | | | Oct | 30,408 | | |
| | | | | | | Nov | 30,131 | | |
| | | | | | | Dec | 30,252 | | |

a/ U.S. fiscal year: October through September

TECHNICAL NOTE

ECONOMIC INDICATOR CHARTS

eries classification as leading or coincident indicators generally follows that established by the National Bureau of Economic Research. The exceptions to this are manufacturing employment and taxable sales. These series are discussed in the technical note below.

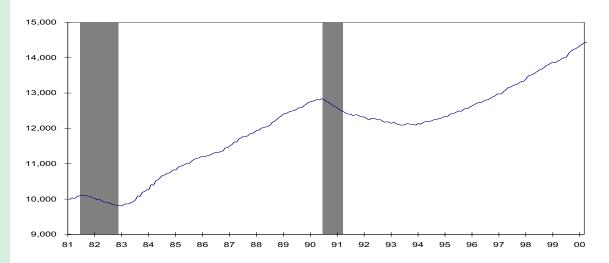
Whenever appropriate, data used in the charts have been seasonally adjusted. The method of seasonal adjustment is the X-11 Arima program. Persons interested in a detailed description of this method are referred to Statistics Canada, *The X-11 Arima Seasonal Adjustment Method* (Catalog No. 12-564E, February 1980).

Under the X-11 Arima method, the addition of new data points changes historical seasonal factors. To avoid monthly data changes in the California Economic Indicators it is necessary to "freeze" the seasonally adjusted data through the past year and manually compute current year values from the projected seasonal factors. Thus historical revisions will be incorporated annually.

This series is an addition to the NBER indicator list. It is used here because it appears to show cyclical fluctuations clearly and extends the limited number of series presently available for the State.

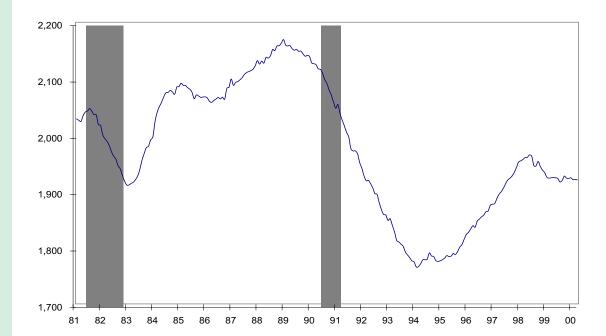
Taxable sales are used here as a proxy for retail trade. Data on the latter are not available for California prior to 1964. The taxable series includes sales by both retail and wholesale establishments, and is, therefore, a broad indicator of business activity. It has been classified as a coincident indicator on the basis of fluctuations in the series since 1950. The other indicators shown are for general interest only. They are not directly related to the cyclical indicator series, but are of interest to persons looking at overall economic developments.

NONAGRICULTURAL
EMPLOYMENT
(THOUSANDS,
SEASONALLY ADJUSTED)

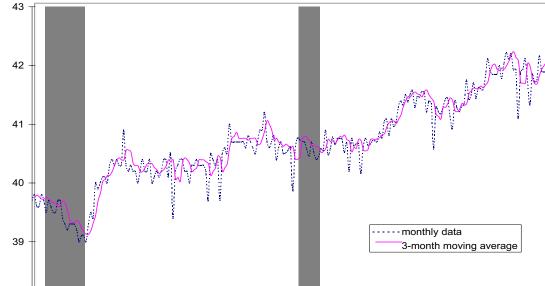


Manufacturing Employment

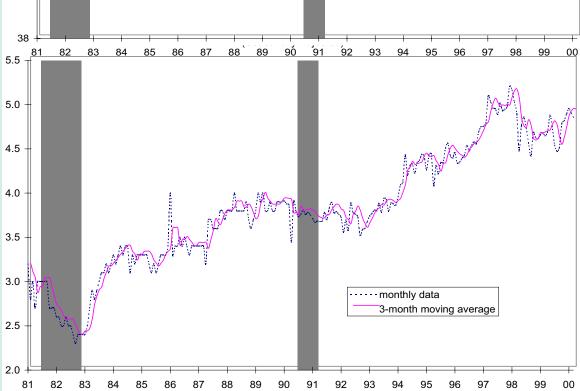
(THOUSANDS, SEASONALLY ADJUSTED)



AVERAGE WEEKLY HOURS, MANUFACTURING (SEASONALLY ADJUSTED)



AVERAGE OVERTIME HOURS,
MANUFACTURING
(SEASONALLY ADJUSTED)



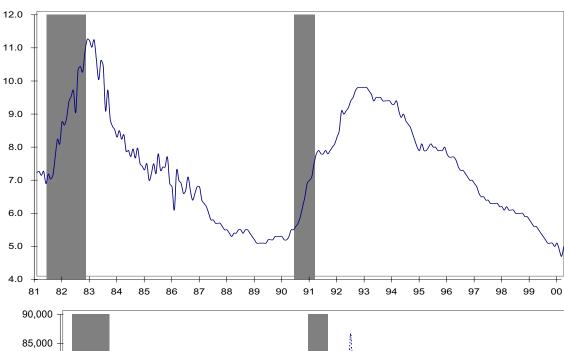
UNEMPLOYMENT
RATE
(PERCENT)

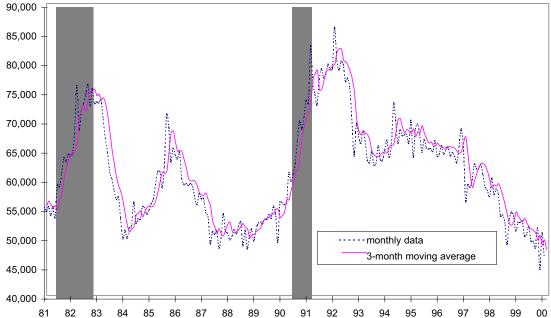
INITIAL & TRANSITIONAL CLAIMS FOR UNEMPLOYMENT INSURANCE

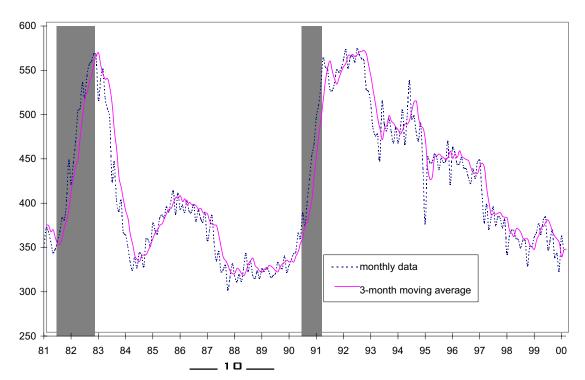
(WEEKLY AVERAGE, SEASONALLY ADJUSTED)

UNEMPLOYMENT, AVERAGE WEEKS CLAIMED

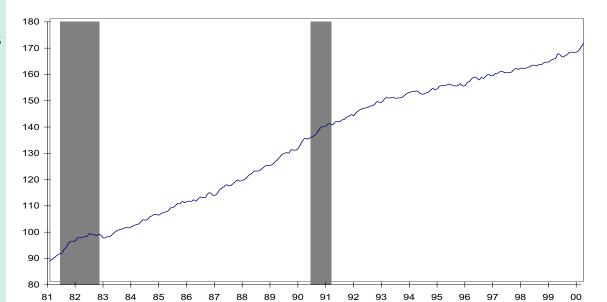
(THOUSANDS, SEASONALLY ADJUSTED)



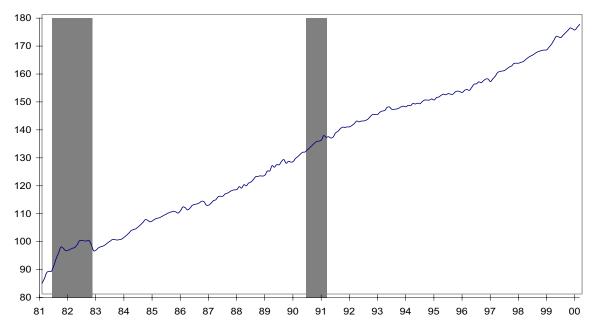




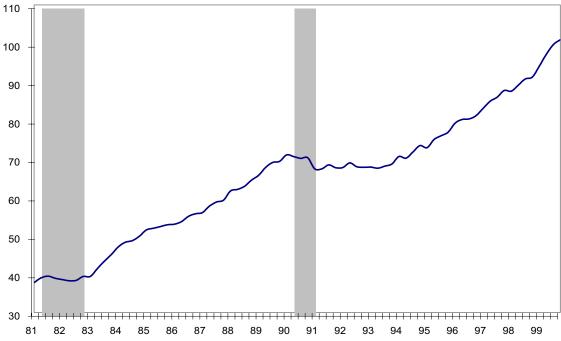
CONSUMER PRICE INDEX, LOS ANGELES (1982-84=100)



CONSUMER PRICE INDEX, SAN FRANCISCO (1982-84=100)

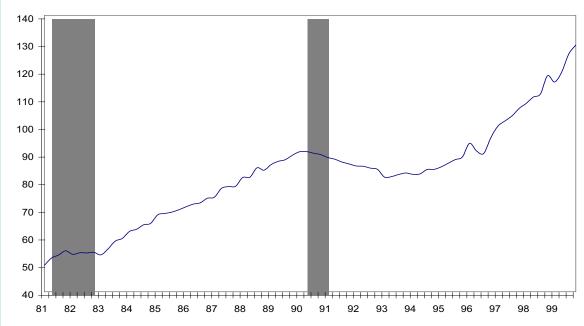


TAXABLE SALES (DOLLARS IN BILLIONS, SEASONALLY ADJUSTED)



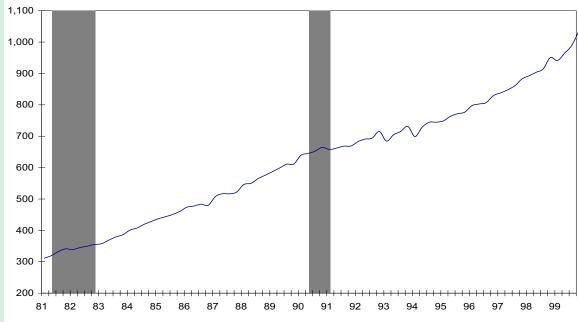
WAGES AND SALARIES IN MINING, CONSTRUCTION AND MANUFACTURING

(DOLLARS IN BILLIONS, SEASONALLY ADJUSTED)



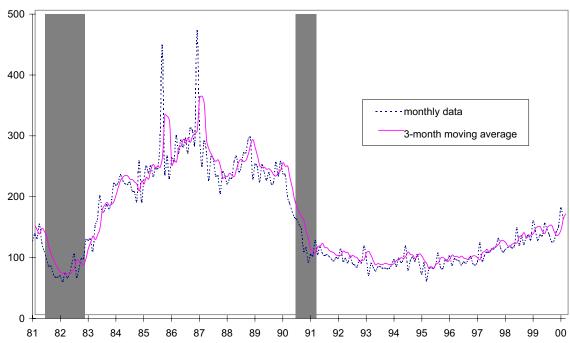
Personal Income

(DOLLARS IN BILLIONS, SEASONALLY ADJUSTED)



New Housing Units Authorized By Building Permits

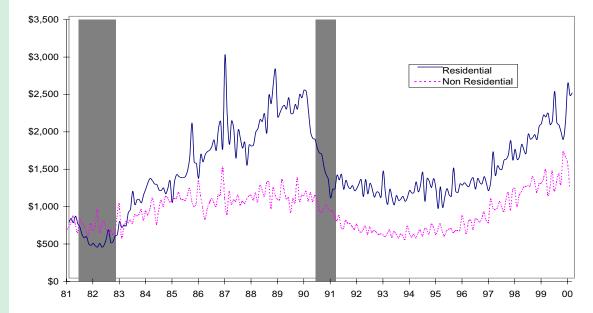
(THOUSANDS, SEASONALLY ADJUSTED AT ANNUAL RATE)



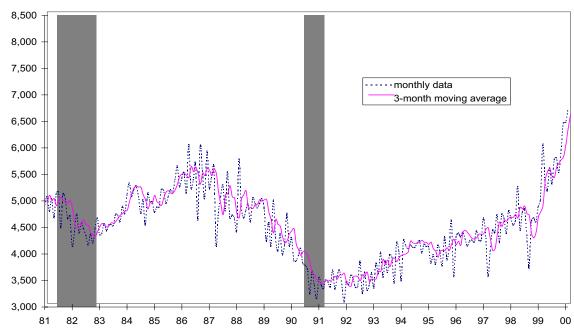
. 12 .

RESIDENTIAL & NONRESIDENTIAL BUILDING PERMIT VALUATION

(DOLLARS IN MILLIONS, SEASONALLY ADJUSTED)



NEW BUSINESS INCORPORATIONS (SEASONALLY ADJUSTED)



CHRONOLOGY

he following summary lists economic, political, and natural developments which have influenced California economic indicators, and may account for unusual movements in the series. Appraisal of the charts will be facilitated in many cases by taking into consideration those factors which may be contributing to temporary directional changes in business activity which are not indicative of significant changes in the economic situation of the State. In addition, major national and international events of general interest have also been included. A similar summary of event dating back to 1956 is available at the Department's home page at: http://www.dof.ca.gov/

1998

January 5

Bond prices surged sending the 30-year Treasury to a record low yield of 5.73 percent, while comparable government-bond yields reached their lowest levels since the 1960s.

February 2

Standard and Poor's stock index passed the 1000 milestone for the first time.

February 27

Fourth quarter 1997 GDP growth rate revised to 3.9 percent, down from an initial estimate of 4.3 percent.

March 1

California's minimum wage raised from \$5.15 to \$5.75.

Winter

El Nino-fueled storms caused widespread flooding and landslides in California. Thirty-five counties declared federal disaster areas. The State's agriculture industry estimates a flood-related loss of \$57.4 million so far.

March 19 The U.S. trade deficit for January widened to its worst level in six years. March 20 Boeing plans to reduce approximately 6,200 jobs in California by the year 2000. Xerox Corp. plans to cut 10,000 jobs worldwide or 11 percent of its workforce. March 24 OPEC agreed to cut crude-oil production by 1.25 million barrels a day. March 30 April 6 Dow Jones Industrial average topped the 9000 mark. **April 8** Tornadoes swept the South causing death and significant property damage. NationsBank formally announced its merger with BankAmerica while BancOne confirmed its April 13 planned combination with First Chicago. Intel announced that it will eliminate up to 3,000 jobs over the next six months. April 14 April 22 National Semiconductor plans to cut its worldwide workforce by 10 percent, or about 1,400 people. Compaq plans to eliminate 15,000 jobs following its purchase of Digital Equipment May 6 Motorola plans to layoff 10 percent of its workforce, or about 15,000 workers. June 4 June 5-July 28 United Auto Workers strike at General Motors. June 8 Wells Fargo & Co. and Norwest agreed to merge. June 12 California's unemployment rate fell in May to its lowest level in nearly 8 years. Texas Instruments plans to eliminate 3,500 jobs worldwide, about 8 percent of its payroll. June 18 June 24 OPEC agreed to cut crude-oil production by 1.4 million barrels per day. June 25 Rockwell International Corporation will cut 9 percent of its workforce, or 3,800 jobs. El Niño damage to California's agricultural industry soars to \$422 million. June 26 Lockheed announced its plan to lay off 2,500 workers at Sunnyvale, California. Japan officially declares a recession. lune Chinese and U.S. companies signed \$1.1 billion in new business deals, including China's agreement June 29 of intent to purchase 27 Boeing Co. jetliners. IMF agreed to provide Russia with an assistance package worth \$14 billion. July 10 July 16 Lockheed Martin called off its proposed merger with Northrop Grumman. The Nasdaq composite edged over 2,000 for the first time. August 13 Boeing to transfer selected 737 assembly processes to Long Beach, California. California agriculture flourished in 1997, breaking records in both production and income August 14 NationsBank and BankAmerica merger gets federal approval. August 17 Golden State Bancorp and California Federal Bank agreed to merge. The Dow Jones Industrial average fell 512.61 points wiping out what remained of the year's gains. August 31 The Nasdaq Composite fell 140.43, its worst point drop ever. September 2 Northwest Airlines issued layoff notices to 27,500 employees, or 55 percent of its workforce. September 15 Rockwell International Corp. to eliminate around 900 jobs. September 17 Citigroup expects to eliminate about 8,000 jobs by year end, or 5 percent of its workforce. September 21 Russia devalues currency and restricts international transactions including debt repayments. Financial firms have lost more than \$8 billion so far in the fallout from Russia's financial collapse. Federal funds rate reduced from 5.50 percent to 5.25 percent. September 29 Dow Jones Industrial average fell 237.90 points the next day. October 2 California's credit rating was upgraded by Moody's Investors Service Hewlett-Packard Co. will eliminate 2,500 jobs or 2 percent of its workforce. Washington Mutual Inc. will close 161 branches in California as a result of its Home Savings of October 6 America acquisition. October 7 Raytheon Co. to cut workforce by 14,000. October 8 Packard Bell NEC to cut U.S. workforce by 20 percent.

Merrill Lynch will cut work force by 3,400 or 5 percent.

October 12

October 15 Federal funds rate reduced from 5.25 to 5.00 percent. Discount rate reduced from 5.00 to 4.75 percent. The Dow Jones Industrial average rose to more than 330 points and led to rallies in European, Asian and Latin American stock markets. Canada and Argentina followed with rate cuts of their own. October 30 Third quarter GDP jumped to an annual rate of 3.3 percent exceeding estimates. November 12 Brazil reached a pact with leading countries and lenders on a \$42 billion rescue package, in a move aimed at preventing the financial crisis from spreading throughout South America. November 17 Federal funds rate reduced from 5.00 to 4.75 percent. Discount rate reduced from 4.75 to 4.50 percent. Exxon and Mobil confirmed their plans to merge, creating the world's largest oil producer. December 1 December 2 NEC Electronics lays off about 400 workers or 13 percent of its U.S. workforce. December 9 MCI WorldCom Inc. plans to layoff about 3,750 or between 3 to 5 percent of its workforce. Trans World Airlines announced its biggest plane order ever, confirming it has placed orders and options for up to 250 Airbus and Boeing jets. 1999 January 1 A new reserve currency, the "euro" is introduced, creating a single market in Europe. It will be the currency of reference for the 11 countries participating in the European Monetary Union. Brazil devalues its currency sending U.S. stocks into a free fall. January 13 The 1998 trade deficit hit an all-time high of \$175 billion, 58 percent more than the shortfall recorded in 1997. January 21 March 22 OPEC agreed to reduce crude oil production by 2.1 million barrels per day and maintain lower levels of output for a full year. March 29 Dow Jones Industrial average topped the 10,000 mark. The European Central Bank cut its key discount rate, for the first time, from 3.0 to 2.5 percent. April 9 lune 29 Federal funds rate raised from 4.75 to 5.00 percent. July 28 GDP rose 2.3 percent in second quarter. August 24 Federal funds rate raised from 5.00 to 5.25 percent. Discount rate raised from 4.50 to 4.75 percent. September 21 A 7.6 magnitude earthquake hits Taiwan. In 1998, the US poverty rate fell to its lowest in 20 years at 12.7 percent. Real median household September 30 income hit a record 3.5 percent growth surpassing its pre-recessionary peak in 1989, and for the first time since 1975, all four US regions experienced significant increases. Second quarter GDP growth rate revised to 1.6 percent, the smallest gain in four years. September 30 October 4 MCI WorldCom to buy Sprint. Producer Price Index for finished goods jumped 1.1 percent in September, the largest monthly October 13 increase in 9 years. October 15 California's unemployment rate dropped to 4.9 percent, the lowest since 1969. GDP for third quarter grew at 4.8 percent, 2nd quarter growth rate was revised upward to 1.9 percent October 27 from the original 1.6 percent. November 1 Dow Jones & Co. added the technology leaders Microsoft and Intel as well as two other issues, to its industrial average, the first time that Nasdaq stocks have been included. It also dropped four companies that have been components for most of the 20th century. November 2 Nasdag closed above the 3000 mark for the first time. Packard Bell says it will end its computer manufacturing business, close its Sacramento plant, and lay off 80 percent of its US workforce. November 16 Federal funds rate raised from 5.25 to 5.50 percent. Discount rate raised from 4.75 to 5.00 percent. **November 17** Crude-oil futures hit an almost nine-year high, rising 90 cents to \$26.60 a barrel. **November 24** Third quarter GDP grew at an annual rate of 5.5 percent, well above previous estimates. November 30 Exxon and Mobil merger approved by federal regulators.

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April 7

April 10

April 27



December 2 The euro fell to parity with the dollar for the first time since its launch in January as Europe's common currency. December 17 Pharmacia and Monsanto agreed to merge. **December 22** Third quarter GDP rose at 5.7 percent annual pace, above the previous estimate of 5.5 percent. December 29 Nasdaq closed above the 4000 mark for the first time. 2000 January 27 Fourth quarter GDP grew at an annual rate of 5.8 percent. February 2 Federal funds rate raised from 5.50 percent to 5.75 percent. Discount rate raised from 5.00 percent to 5.25 percent. February 4 The nation's jobless rate at 4 percent is lowest in 3 decades. February 7 Pfizer Inc. and Warner-Lambert Co complete merger deal. March 20 Boeing Co. engineers and technical workers returned to work after a 40-day strike ending one of the biggest white-collar walkouts in US history. Crude oil prices drop below \$30 a barrel. March 21 Federal funds rate raised from 5.75 percent to 6.0 percent. Discount rate raised from 5.25 percent to 5.50 percent. March 30 GDP growth rate for 4th quarter was revised upward to 7.3 percent, its strongest pace since 1984.

without losing any of their Social Security benefits.

President Clinton signed into law a bill allowing older Americans to work

Wells Fargo & Co agreed to acquire First Security Corporation of Utah.

First quarter GDP grew at an annual rate of 5.4 percent with consumer

spending jumping 8.3 percent, the sharpest gain in more than 17 years. Employment cost index jumped 1.4 percent in the first quarter, the sharpest

increase in 11 years.